

## **REQUEST FOR QUOTATION**

RFQ NO.: <b>MIB-PR-RFQ-2025-011</b>	RELEASE DATE: 16 JANUARY 2025
RFQ NAME: CONSULTANCY - RECONCILIATION	DUE DATE: 22 JANUARY 2025, 2:30 pm

# Maldives Islamic Bank invites reliable and experienced individuals to submit quotations to undertake the consultancy for Card Reconciliation and Settlement Process Review and Staff Training

Maldives Islamic Bank Plc is seeking quotations from qualified consultants to review our card reconciliation and settlement processes, including issuing and acquiring transactions, as well as settlements with merchants and international card schemes such as Visa and Mastercard. The engagement will also involve training relevant staff to implement best practices and enhance their operational capabilities.

#### Scope of Work:

The consultant will:

#### 1. Review Processes:

- Conduct a detailed assessment of the reconciliation processes and tools for both issuing and acquiring transactions.
- Evaluate settlement processes with merchants and card schemes.
- o Identify gaps, inefficiencies, and risks in the current workflows.

#### 2. Provide Recommendations:

- Suggest improvements and align processes with industry best practices.
- Develop strategies for optimizing reconciliation and settlement procedures.
- 3. Deliver Training:
  - Design and deliver training sessions for relevant staff on card scheme rules, updated reconciliation and settlement processes.
  - Ensure staff understand the tools, methods, and compliance requirements to perform their roles effectively.

### 4. Prepare Final Report:

 Submit a comprehensive report summarizing findings, documented end to end reconciliation processes tailored for Maldives Islamic Bank, recommendations, and training outcomes.

K	ey Deliverables:	Detailed I	Requirements
1.	Detailed review of	a) Re	view of current Card reconciliation and settlement
	current	pro	cesses in place for issuing and acquiring
	reconciliation and	trar	sactions of Visa and Mastercard
	settlement	b) Re	view of Card Operations and card scheme
	processes.	req	uirements and identify gaps in current reconciliation
		pra	ctice
		c) Re	viewing of current internal suspense account setup,
		trar	saction processing flow and system setup
		d) Re	view of existing reports utilised for settlement and
		rec	onciliation
		e) Re	view of Merchant Batch settlement process
		f) Rev	view the daily scheme settlement voucher
		pre	paration process, including the settlement entry
		pro	cessing to core banking.
		g) Co	nduct an in-depth review of suspense account
		usa	ge, including posting, clearing, and monitoring.
		h) Re	view of the existing infrastructure for storing
		rec	onciled data to ensure it supports long-term
		rec	onciliation needs.
2.	Identification of	Enhance	Reconciliation Processes:
	shortcomings and	a) Re	commend control enhancements and process
	actionable	effi	ciencies for total match reconciliation.
	recommendations	b) Dev	velop and implement a full reconciliation process for
	for improvement.	all	card reconciliations.
		c) Imp	lement mechanisms to ensure all successfully
		pro	cessed transactions are submitted to the Card
		Net	work for settlement.

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d)	Implement processes to identify and investigate		
	mismatched transactions in reconciliation.		
e)	Ensure proper controls and continuity plans for daily		
	reconciliation.		
f)	Provide guidance on credit card reconciliation and		
	additional tasks required if necessary.		
Impro	Improve Reporting and Monitoring:		
g)	Recommend and implement necessary reports for		
	effective monitoring.		
h)	Propose design for dashboards and reports that		
	provide real-time visibility of reconciliation KPIs.		
Data Handling:			
i)	Identify and recommend solutions for data		
	discrepancies, format issues, or missing data elements.		
j)	Recommend automation solutions to reduce manual		
	reconciliation, including third-party tools or in-house		
	enhancements.		
Impro	Improve Exception Handling and Escalation:		
k)	Propose an improved exception handling framework		
,	with clear roles, responsibilities, and timelines.		
l)	Implement escalation protocols for high-priority		
	mismatches and unresolved items.		
Optimize Suspense Account Workflows:			
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(m)	Provide recommendations for improving suspense account workflows to minimise unreconciled balances.		
п) П	Recommend postings to suspense accounts to ensure		
-	alignment with proper reconciliation practices.		
0)	Propose improvements to the suspense account		
	structure to reduce unnecessary postings.		

	Strengthen Controls and Team Structure:		
	p) Recommend controls to detect and mitigate		
	unauthorized debits or credits.		
	q) Evaluate the current team structure and resource		
	allocation and recommend adjustments to roles, team		
	size, or skills if necessary.		
	r) Recommend an effective process for periodic reviews		
	of reconciliation tasks.		
Training relevant	Customized training program for relevant staff, including		
0	materials and session delivery.		
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Final report with	a) Provide a final consultancy report with findings,		
process	recommendations and conclusion		
optimization	b) Provide documented recommendation of reconciliation		
strategies and	processes, including step-by-step guide and timelines.		
training feedback.	c) Provide recommended templates for exception reports,		
	escalation matrices, and daily reconciliation		
	optimization		

#### Key Requirements:

- Proven expertise in card reconciliation and settlement for international card schemes, including Visa and Mastercard
- In-depth knowledge of issuing and acquiring processes.
- Experience conducting process reviews and delivering staff training in financial institutions.
- Strong analytical and communication skills, with the ability to explain complex processes clearly.

#### **Proposal Requirements:**

Interested consultants should include the following in their submission:

- 1. Approach and Methodology:
  - Detailed approach for process review and staff training.

#### 2. Experience and Credentials:

- Evidence of expertise in reconciliation and settlement processes.
- References from similar projects, if available.

#### 3. Timeline:

 Detailed timeline for the project, including milestones for process review and training delivery.

#### 4. Cost Breakdown:

 Comprehensive cost estimate, including fees for process review, training, and other associated expenses.

#### **QUOTATION SUBMISSION**

Quotations submitted in response to this RFQ should contain the following information.

- Price of the quoted services in Maldivian Rufiyaa (MVR) including 8% GST.
- Approach and Methodology:
- Experience and Credentials:
- Detailed timeline for the project, including milestones for process review and training delivery.
- Terms and conditions

Quotations submitted in response to this RFQ may be submitted via email to **procurement@mib.com.mv**. Quotations must be submitted on or before **2:30pm on Wednesday**, **22 January 2025**.

#### **EVALUATION CRITERIA**

All quotations will be evaluated based on the following criteria.

- 10% Expertise and experience in similar projects.
- 15% Clear and effective approach to process review and training.
- 15% Demonstrated understanding of international card schemes and best practices.
- 20% Delivery Duration (in number of working days) Not more than 45 Days
- 40 % Price Total price must be inclusive of all relevant cost.
  Evaluation of the price will be completed based on the lowest price proposed, i.e., the proposal with the lowest price will score the highest and maximum score of 40% while the remaining will be given scores relative to the lowest price.

#### **TERMS AND CONDITIONS**

- 1. All quotations must be submitted before the submission deadline specified in this RFQ. Quotations submitted after the deadline will not be accepted.
- 2. Quotations submitted in response to this RFQ should be valid for a minimum period of 60 (sixty) days from the date of submission.
- 3. The services should be delivered to the Bank within period mentioned from the date of confirmation of the order.
- 4. The Bank may add or remove items before placing the order.